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COER University

END SEMESTER EXAMINATION, EVEN SEM 2022-23

Time : 3 hours

Program Name : BBA

Course Name : Organizational Behavior

Total Marks : 100

Semester : II

Course Code : BBA201

Note: All questions are compulsory. No student is allowed to leave the examination hall before the completion of the time.

Q. No 1	Attempt Any Four Parts. Each Question Carries 5 Marks.	CO	BL
(a)	What are the major behavioral science disciplines that contribute to OB?	CO 1	1,2
(b)	Define the key skills and competencies required for effective organizational behaviour.	CO 1	1
(c)	What is the importance of interpersonal skills in organizations?	CO 1	1
(d)	Explain How can organizations strike a balance between formal and informal organization.	CO 1	1
(e)	What are the essential features of a sound organisation?	CO 1	1

Q. No 2	Attempt Any Four Parts. Each Question Carries 5 Marks.	CO	BL
(a)	Outline Personality and explain any two trait theory of Personality.	CO 2	2
(b)	Discuss the various barriers to perception and how to overcome them.	CO 2	2
(c)	Discuss motivation and Maslow's need Hierarchy theory of Motivation.	CO 2	2
(d)	What do you mean by Learning? What are the various elements of learning?	CO 2	2
(e)	Interpret Classical Conditioning theory of Learning.	CO 2	2

Q. No 3	Attempt Any Four Parts. Each Question Carries 5 Marks.	CO	BL
(a)	Sketch some common types of communication barriers and how can they be overcome?	CO 3	3
(b)	"A good leader is one who understand his subordinates, their needs and their sources of satisfaction". Comment.	CO 3	3
(c)	Identify various stages involved in conflict.	CO 3	3
(d)	Is conflict always dysfunctional? Give means of resolving conflict.	CO 3	3
(e)	Identify Organizational Climate, and how does it differ from organizational culture?	CO 3	3

Q. No 4	Attempt Any Two Parts. Each Question Carries 10 Marks.	CO	BL
(a)	What is a bureaucracy, and how does it differ from a simple structure?	CO 4	4
(b)	Examine Organizational Structure, and why is it essential for a business?	CO 4	4
(c)	How can managers create a boundaryless organization?	CO 4	4

Q. No 5	Attempt Any Two Parts. Each Question Carries 10 Marks.	CO	BL
(a)	"Resistance to change is an irrational response" Do you agree or disagree? Explain.	CO 5	5
(b)	Planned change is often thought to be the best approach to take in organizations. Can unplanned change ever be effective? Comment.	CO 5	5
(c)	Evaluate Organizational Effectiveness. Determine the four perspectives of Organizational Effectiveness.	CO 5	5

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