

COER University**END SEMESTER EXAMINATION, EVEN SEM 2022-23****Time : 3 hours****Program Name : MBA****Course Name : Organizational Behavior****Total Marks : 100****Semester : II****Course Code : MBA 207****Note: All questions are compulsory. No student is allowed to leave the examination hall before the completion of the time.**

| Q. No 1 | Attempt Any Four Parts. Each Question Carries 5 Marks. | CO | BL |
|----------------|--|-------------|-----------|
| (a) | What are the two approaches of Organizational behavior? | CO 1 | 1 |
| (b) | How various disciplines contribute to Organizational Behavior. | CO 1 | 1 |
| (c) | Elaborate the importance of OB in modern organizations. | CO 1 | 1 |
| (d) | Identify strategies for emotion regulation and their likely effects at workplace. | CO 1 | 1 |
| (e) | Discuss the impact of globalization and IT revolution on interpersonal relations and organizational behaviour. | CO 1 | 1 |

| Q. No 2 | Attempt Any Four Parts. Each Question Carries 5 Marks. | CO | BL |
|----------------|---|-------------|-----------|
| (a) | Critically examine Vroom's expectancy model of motivation. | CO 2 | 2 |
| (b) | Needs and desires are the chief motivators for an individual. Explain this with the help of two content theories. | CO 2 | 2 |
| (c) | Compare Herzberg's theory and Maslow's need hierarchy theory. | CO 2 | 2 |
| (d) | Discuss Learning and the Social learning theory in detail. | CO 2 | 2 |
| (e) | Describe values and different sources of Values. | CO 2 | 2 |

| Q. No 3 | Attempt Any Four Parts. Each Question Carries 5 Marks. | CO | BL |
|----------------|--|-------------|-----------|
| (a) | With the help of example discuss why is the study of personality is important. | CO 3 | 3 |
| (b) | Identify Leadership and different styles of Leadership. | CO 3 | 3 |
| (c) | How does personality traits differ from individual behaviour? | CO 3 | 3 |
| (d) | Explain the three leadership styles (autocratic, democratic and laissez-faire). Which one do you find best for knowledge workers? | CO 3 | 3 |
| (e) | Describe five other personality traits (Locus of control, Machiavellianism, self-esteem, self-monitoring, and risk-taking) that help explain individual behavior in organizations. | CO 3 | 3 |

| Q. No 4 | Attempt Any Two Parts. Each Question Carries 10 Marks. | CO | BL |
|----------------|--|-------------|-----------|
| (a) | Assume the concept of Group and the various classification of Groups in detail. | CO 4 | 4 |
| (b) | "Our personal and professional relationships can be greatly improved through understanding ourselves in depth and choosing those aspects of self that can be shared with other". Analyse the statement with the help of Johari Window. | CO 4 | 4 |
| (c) | Contrast the strengths and weaknesses of group decision making. | CO 4 | 4 |

| Q. No 5 | Attempt Any Two Parts. Each Question Carries 10 Marks. | CO | BL |
|----------------|--|-------------|-----------|
| (a) | Explain Organizational Development and the steps involved in organizational development process. | CO 5 | 5 |
| (b) | Investigate the four main approaches to managing organizational change? | CO 5 | 5 |
| (c) | Identify forces that act as stimulants to change, and contrast planned and unplanned change. | CO 5 | 5 |

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